

\*Denotes Incorporation

#### COMMUNITY FUTURES DEVELOPMENT CORPORATION OF SUN COUNTRY

## **Financial Statements**

Year Ended March 31, 2023

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#### INDEPENDENT AUDITOR'S REPORT

To the Directors of Community Futures Development Corporation of Sun Country

#### **Report on the Financial Statements**

#### **Opinion**

We have audited the financial statements of Community Futures Development Corporation of Sun Country (the Corporation), which comprise the statement of financial position as at March 31, 2023, and the statements of changes in fund balances, operations and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as at March 31, 2023, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Corporation in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Independent Auditor's Report to the Directors of Community Futures Development Corporation of Sun Country (continued)

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Kamloops, British Columbia July 26, 2023

CHARTERED PROFESSIONAL ACCOUNTANTS

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## Statement of Financial Position March 31, 2023

	(	Operating Fund	RRRF Op Fund		S Fu	SE und	estment Funds Schedule 4)	Capital Fund	2023 Total	2022 Total
ASSETS										
CURRENT Cash Term deposit (Note 3) CFLIP investment (Note 4)	\$	53,761	\$	- -	\$	45,934 - -	\$ 580,448 250,000 47,233	\$ - - -	\$ 680,143 250,000 47,233	\$ 778,991 - 46,200
Accounts receivable (Note 5) Interest receivable (Note 6)		8,644		-			31,278	- -	8,644 31,278	117,633 10,465
TOTAL CURRENT ASSETS		62,405		-		45,934	908,959	-	1,017,298	953,289
LOANS RECEIVABLE, NET (Schedule 2)		-		-		-	3,303,933	-	3,303,933	3,651,895
TANGIBLE CAPITAL ASSETS (Note 7)		-		-		-	-	9,701	9,701	17,526
TOTAL ASSETS	\$	62,405	\$	-	\$	45,934	\$ 4,212,892	\$ 9,701	\$ 4,330,932	\$ 4,622,710
LIABILITIES AND FUND BALANCES										
CURRENT Bank indebtedness Accounts payable and accruals (Note 8) Unused project funds (Schedule 1) Callable debt (Note 9) Current portion of investment loans payable (Note 10)	\$	32,095 45,557	\$	- - - -	\$	- - - -	\$ - - 1,065,943 73,360	\$ - - - -	\$ 32,095 45,557 1,065,943 73,360	\$ 924 29,596 97,668 1,415,640 73,360
TOTAL CURRENT LIABILITIES		77,652		-		-	1,139,303	-	1,216,955	1,617,188
INVESTMENT LOANS PAYABLE (Note 10)		-		-		-	294,018	-	294,018	352,802
GOVERNMENT ASSISTANCE (Note 11)		-		-		-	400,000	-	400,000	400,000
TOTAL LIABILITIES		77,652		-		-	1,833,321	-	1,910,973	2,369,990
FUND BALANCES Government contributions (Note 12) Fund balances (deficiencies)		- (15,247)		-		- 45,934	964,052 1,415,519	- 9,701	964,052 1,455,907	964,052 1,288,668
		(15,247)		-		45,934	2,379,571	9,701	2,419,959	2,252,720
TOTAL LIABILITIES AND FUND BALANCES	\$	62,405	\$	_	\$	45,934	\$ 4,212,892	\$ 9,701	\$ 4,330,932	\$ 4,622,710



## **Statement of Changes in Fund Balances**

## Year Ended March 31, 2023

	(	Operating Fund	RRRF ating Fund	SE Fund	Investment Funds	Capital Fund	2023 Total	2022 Total
FUND BALANCES (DEFICIENCIES) - BEGINNING OF YEAR EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$	(10,555) (4,692)	\$ - -	\$ 45,934 -	\$ 1,235,763 179,756	\$ 17,526 (7,825)	\$ 1,288,668 167,239	\$ 1,156,047 132,621
FUND BALANCES (DEFICIENCIES) - END OF YEAR	\$	(15,247)	\$ -	\$ 45,934	\$ 1,415,519	\$ 9,701	\$ 1,455,907	\$ 1,288,668

Approved on Behalf of the Board of Directors

Chairperson of the Board, Director

Treasurer of the Board, Director



## **Statement of Operations**

## Year Ended March 31, 2023

		Operating Fund	RR Operatir	RF ng Fund		SE Fund		rvestment Funds Schedule 5)		Capital Fund		2023 Total		2022 Total
REVENUES	Φ.	200 200	0		•		Φ.		Ф		Φ.	200 200	Φ.	200 200
Federal Government (PacifiCan) contributions Other contract revenue (Note 13)	\$	299,299 77,452	\$	-	\$	-	\$	-	\$	-	\$	299,299 77,452	\$	299,299 305,860
Contract revenue ( <i>Note 15</i> )  Contract revenues - DREAI		15,625		-		-		-		-		15,625		303,800
Loan processing fees		5,740		-		-		-		-		5,740		9,399
Interest from investments and deposits		1,633		_		_		_		_		1,633		593
Administrative billings ( <i>Note 14</i> )		1,448		_		_		_		_		1,448		3,631
Investment Funds (Schedule 5)		-		_				215,886				215,886		150,055
investment i unus (serieume 3)	_							213,880				213,000		130,033
	_	401,197		-		-		215,886		-		617,083		768,837
EXPENSES														
Advertising		6,847		-		-		-		-		6,847		13,176
Amortization		-		-		-		-		7,825		7,825		8,939
Bank charges and interest		-		-		-		-		-		- 1		5
Conferences and seminars		12,910		-		-		-		-		12,910		6,613
Contract expenses - DREAI		15,625		-		-		-		-		15,625		-
Insurance		5,247		-		-		-		-		5,247		4,668
Investment Funds (Schedule 5)		-		-		-		35,582		-		35,582		17,338
Licence, dues and fees		2,324		-		-		-		-		2,324		2,040
Office		11,769		-		-		-		-		11,769		23,623
Professional development		4,212		-		-		-		-		4,212		8,739
Professional fees		32,912		-		-		-		-		32,912		26,190
Rent		14,892		-		-		-		-		14,892		14,771
Repairs and maintenance		1,723		-		-		-		-		1,723		3,380
Subcontract		75,000		-		-		-		-		75,000		291,029
Telephone and utilities		9,781		-		-		-		-		9,781		11,069
Travel		5,877		-		-		-		-		5,877		1,079
Wages and benefits		206,770		-		-		-		-		206,770		199,069
	_	405,889		-				35,582		7,825		449,296		631,728
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES BEFORE OTHER EXPENSES		(4,692)						180,304		(7,825)		167,787		137,109
EM ENGES	_	(4,092)				<u> </u>		100,304		(7,023)		107,707		137,109
OTHER EXPENSES														
Unrealized change in market value of CFLIP (Schedule 5)	_	-		_		-		548		-		548		4,488
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$	(4,692)	\$	_	\$	_	\$	179,756	\$	(7,825)	\$	167,239	\$	132,621



### Statement of Cash Flows Year Ended March 31, 2023

	Operating Fund	RRRF Operating Fund		SE Fund	vestment Funds	Capital Fund	2023 Total	2022 Total
OPERATING ACTIVITIES  Excess (deficiency) of revenues over expenses Item not affecting cash:	\$ (4,692)	\$ -	\$	-	\$ 179,756	S (7,825)	\$ 167,239 \$	132,621
Amortization	 -	-		-	-	7,825	7,825	8,939
	 (4,692)	-		-	179,756	<u>-</u>	175,064	141,560
Changes in non-cash working capital:  Accounts receivable  Accounts payable and accruals	108,989 2,499	-		- -	-	-	108,989 2,499	(37,146 (28,911
Unused project funds	 (52,111)	- -		-	- -	- -	(52,111)	(34,203
	 59,377	-		-	-	-	59,377	(100,260
Cash flows from operating activities	 54,685	-		-	179,756	=	234,441	41,300
INVESTING ACTIVITIES  Change in CFLIP investment Increase in interest receivable Decrease in loans receivable Purchase of tangible capital assets	 : : :	:		- - - -	(1,030) (20,813) 347,962	:	(1,030) (20,813) 347,962	574,241 (1,595 (1,000,511 (3,941
Cash flows from (used by) investing activities	 -	-		-	326,119	-	326,119	(431,806)
FINANCING ACTIVITIES  Proceeds from callable debt financing Proceeds from line of credit Reduction in callable debt Repayment of syndicated investment loans Proceeds from syndicated investment loans payable	 - - - -	- - - -		- - - -	- (349,700) (58,784)	- - - -	- (349,700) (58,784)	55,650 250,000 - - 426,164
Cash flows from (used by) financing activities	 -	-		-	(408,484)	-	(408,484)	731,814
INCREASE IN CASH	54,685	-		-	97,391	-	152,076	341,308
CASH - BEGINNING OF YEAR	 (924)	<del>-</del>		45,934	733,057	-	778,067	436,759
CASH - END OF YEAR	\$ 53,761	\$ -	\$	45,934	\$ 830,448	-	\$ 930,143 \$	778,067
CASH CONSISTS OF:  Cash  Term deposit  Bank indebtedness	\$ 53,761	\$ - - -	\$	45,934 - -	\$ 580,448 \$ 250,000	- - -	\$ 680,143 \$ 250,000	778,991 - (924
	\$ 53,761	S -	s	45,934	\$ 830,448		\$ 930,143 \$	778,067



## Notes to Financial Statements Year Ended March 31, 2023

#### 1. GENERAL

Community Futures Development Corporation of Sun Country (the "Corporation") is a community based Corporation that provides loans and financial services to small businesses that are otherwise unable to obtain financing. In addition, the Corporation delivers various programs for Federal and Provincial agencies. The Corporation serves communities in the Sun Country catchment area.

The Corporation was incorporated under the Canada Corporations Act on March 31, 1995. As a not-for-profit corporation, the Corporation is exempt from the payment of income tax.

A significant portion of the Corporation's revenue is derived from Federal Government contributions, primarily from Pacific Economic Development Canada ("PacifiCan") to deliver various economic development programs. The contributions received from PacifiCan account for 74.60% (2022 - 48.37%) of total Operating Fund revenues in the current year. The contract with PacifiCan expires on March 31, 2026.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).



### **Notes to Financial Statements**

#### Year Ended March 31, 2023

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (b) Fund accounting

Community Futures Development Corporation of Sun Country follows the restricted fund method of accounting for contributions. Funds are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions or limitations.

Current funds in use are as follows:

#### **Operating Fund**

To account for all financial resources, program delivery and administration expenses. This includes all loan expenses related to the ongoing management and administration of the loan fund such as staff salaries, credit reports, audit and legal fees related to the approval and monitoring of a loan.

#### Regional Relief and Recovery Operating Fund ("RRRF")

To account for the Corporation's financial resources, program delivery and administrative activities, related to the RRRF.

#### SE Fund

To account for subcontract services performed for the Self Employment Program on behalf of an external provider.

#### **Loan Funds**

To account for loan funds received (Regular Investment, Youth, Forest Community Business Program, Disabled Entrepreneur, and Regional Relief and Recovery Fund). The loan funds consist of contributions from PacifiCan or related entities for helping new and existing enterprises through promoting economic development in the community by providing assistance to small businesses in the form of loans in accordance with the requirements of the agreement with PacifiCan. This fund also includes contributions to the Conditionally Repayable Investment Funds.

#### **Capital Fund**

To account for all tangible capital assets of the Corporation.

Programs are as follows:

#### **Youth Program**

To account for monies loaned from the Government of Canada for youth investments.

#### Forest Community Business Program ("FCBP")

To account for contribution monies received from the Province of British Columbia for investments in the forest, aquiculture, manufacturing or tourism sector.

#### **Disabled Entrepreneur Program**

To account for monies loaned from the Government of Canada for small businesses operated by persons with disabilities.



## **Notes to Financial Statements**

#### Year Ended March 31, 2023

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Self Employment ("SE") Program

This program is to provide advice and temporary financial support to qualifying individuals who wish to develop a business and be self-employed.

#### Regional Relief and Recovery Fund ("RRRF")

To account for monies loaned from Community Futures Development Corporation of British Columbia for small and medium sized businesses that have been negatively impacted as a result of COVID-19.

#### (c) Cash

The Corporation's policy is to disclose bank balances under cash, including bank overdrafts with balances that fluctuate frequently from being positive to overdrawn.

#### (d) CFLIP investment

The Community Futures Lending and Investment Pool of British Columbia ("CFLIP") investment is a pooled investment that earns an investment income and is recorded at market value.

#### (e) Loans receivable

The loans receivable represent the outstanding principal at year end and are stated at net realizable value.

The Corporation has accounted for credit risk, as defined in (*Note 15*), by establishing allowances for impaired loans and netting the allowances against the carrying value of certain impaired loans. The establishment of the allowances for impaired loans relies on judgment of management, on historical precedent and expectations as to the future collections. It is reasonably possible that changes in future conditions could require a material change in the recognized amount of the allowance for impaired loans.

Therefore, loans are considered impaired as soon as collection of the full principal and interest on the loan becomes doubtful. The allowance for losses on loans is determined on the basis of historical allowance requirements and specific loans which, in management's opinion, may not be fully collectible. Amounts considered uncollectible are written off through operating expenses and written down to the fair market value of any security held in the appropriate loan fund in the applicable period.

Loans are secured by one, or a combination, of debentures, personal guarantees, promissory notes, general security agreements, mortgages and other charges on property.

The allowance for loan impairment is provided for through specific identification. Management has evaluated all loans in arrears with any risk of loss. Specific loans are written off when they are identified by management as uncollectible.

#### (f) Tangible capital assets

Tangible capital assets are recorded at cost and are amortized over their estimated useful lives. Amortization is calculated on a straight-line basis over the following years:

Computer equipment 3 years Furniture, fixtures and equipment 5 years

Leasehold improvements are amortized on a straight-line basis over the term of the lease.



## Notes to Financial Statements Year Ended March 31, 2023

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (g) Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

Examples of significant estimates include:

- providing for amortization of tangible capital assets;
- the estimated useful lives of tangible capital assets;
- the allowance for loan impairment;
- · the recoverability of tangible capital assets; and
- the recoverability of loans.

#### (h) Revenue recognition

Community Futures Development Corporation of Sun Country follows the restricted fund method of accounting for contributions.

Restricted contributions related to general operations are recognized as revenue of the Operating Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund.

Unrestricted contributions are recognized as revenue of the Operating Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

The annual PacifiCan contributions are recognized as revenue in the year specified in the agreement with PacifiCan.

Interest on loans to clients is recognized as revenue of the applicable Loan Investment Fund when received or receivable. Interest is not accrued on loans which have been classified as impaired.

Investment interest earned on the CFLIP investment is recognized as revenue when earned.

Other revenue including administrative billings and fees, other contract revenue, write-offs recovered and loan processing fees are recognized when received.



## Notes to Financial Statements Year Ended March 31, 2023

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## (i) Financial instruments policy

Measurement of financial instruments

The Corporation initially measures its financial assets and liabilities at fair value. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Financial assets measured at fair value include the CFLIP investment.

Financial assets measured at amortized cost include cash, term deposit, accounts receivable, interest receivable and loans receivable.

Financial liabilities measured at amortized cost include the accounts payable and accruals, unused project funds, callable debt, investment loans payable and Government assistance.

#### **Impairment**

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in net income. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in excess of revenues over expenses.

#### 3. TERM DEPOSIT

#### **RRRF** Operating Fund

			Interest		
	Purchase date	Maturity date	rate %	2023	2022
Interior Savings -					
Term Deposit	February 24, 2023	October 24, 2023	3.75 <b>\$</b>	250,000 \$	



## Notes to Financial Statements Year Ended March 31, 2023

#### 4. CFLIP INVESTMENT

	 2023	2022
Regular Investment Loan Fund Opening investment balance Cash withdrawal Unrealized change in market value of CFLIP Accrued investment income	\$ 23,347 - (277) 799	\$ 271,241 (250,000) (1,911) 4,017
	 23,869	23,347
Youth Fund		
Opening investment balance	12,465	190,474
Cash withdrawal	-	(180,000)
Unrealized change in market value of CFLIP Accrued investment income	 (148) 427	(1,406) 3,397
	 12,744	12,465
Forest Community Business Program Loan Fund		
Opening investment balance	10,388	158,728
Cash withdrawal	-	(150,000)
Unrealized change in market value of CFLIP	(123)	(1,171)
Accrued investment income	 355	2,831
	 10,620	10,388
	\$ 47,233	\$ 46,200

The Community Futures Lending and Investment Pool of British Columbia ("CFLIP") was formed by Community Futures British Columbia to promote access to investment loan funds for members who do not have sufficient levels of cash on hand to meet local demands and for other members who have investment fund surpluses. The loans are non-interest bearing, have no set repayment terms, and have no collateral. The fund invests the monies and any investment income earned will accrue to the Corporation. If the Corporation wishes to withdrawal their proportionate share, the Corporation must give Community Futures British Columbia 14-days notice.



## Notes to Financial Statements Year Ended March 31, 2023

## 5. ACCOUNTS RECEIVABLE

5.	ACCOUNTS RECEIVABLE			
			2023	2022
	Operating Fund G.S.T. rebate DREAI Accounts Receivable General	\$	5,730 2,802 112	\$ 7,794 (1) 470
	Aboriginal Skills Employment and Training Strategy ("ASETS") Northern Development Initiative Trust - Business Liaison		- -	2,475 106,895
		\$	8,644	\$ 117,633
6.	INTEREST RECEIVABLE			
			2023	2022
	Regular Investment Fund Loan interest receivable Less: allowances for loan impairment	<b>\$</b>	21,794	\$ 10,401
			21,794	10,401
	Youth Loan Fund Loan interest receivable Less: allowances for loan impairment		32	54
			32	54
	Disabled Loan Fund Loan interest receivable Less: allowances for loan impairment		77 -	10
			77	10
	RRRF Loan Fund Accrued interest receivable Less: allowances for loan impairment		9,375	<u>-</u>
			9,375	-
		\$	31,278	\$ 10,465



## Notes to Financial Statements Year Ended March 31, 2023

#### 7. TANGIBLE CAPITAL ASSETS

			Accumulated amortization		2023 et book value	2022 Net book value		
Computer equipment Furniture, fixtures and equipment Leasehold improvements	\$ 54,936 32,030 11,119	\$	51,596 25,669 11,119	\$	3,340 6,361	\$	8,620 8,906	
	\$ 98,085	\$	88,384	\$	9,701	\$	17,526	

#### 8. ACCOUNTS PAYABLE AND ACCRUALS

		2023		2022
Operating Fund Auditing accrual	\$	24,000	\$	19,000
General	Ψ	6,591	Ψ	1,924
McAbee Heritage Project		1,504		1,503
Funds held on behalf of external entities:				
2010 Legacies Now Society -				
Literacy Now Communities Program		-		7,169
	\$	32,095	\$	29,596



## Notes to Financial Statements Year Ended March 31, 2023

9.

CALLABLE DEBT			
		2023	2022
Community Futures Development Association of British Columbia, conditionally repayable loan, bearing interest at 0.00% per annum. The loan matures on December 31, 2025 at which time any remaining loan principal must be repaid. The loan is callable on demand. The purpose of the loan is described below	\$	1,030,303	\$ 1,130,000
Community Futures Development Association of British Columbia, conditionally repayable loan, bearing interest at 0.00% per annum. The loan matures on December 31, 2025 at which time any unused loan principal must be repaid. The loan is callable on demand. The purpose of the loan is described below		35,640	35,640
Community Futures Development Association of British Columbia, line of credit loan, repaid during the year		-	250,000
	•	1 065 943	\$ 1 415 640

In the March 31, 2021 fiscal year-end, the Corporation received a conditionally repayable loan in the amount of \$1,110,000 from Community Futures Development Association of British Columbia, to administer as secondary loans, through the Regional Relief and Recovery Fund ("RRRF"). In the fiscal 2022 year-end, the Corporation received an additional amount of \$20,000 from Community Futures Development Association of British Columbia bringing the loan balance to \$1,130,000.

The secondary RRRF loans can be issued to a maximum of \$60,000, to third-party small and medium sized businesses that have been negatively impacted as a result of COVID-19. As described in the agreement, the repayable balance of the loan is the principal amount owing of the secondary RRRF loans as of January 1, 2024 less any amounts forgiven or written off by the Corporation.

In the March 31, 2022 fiscal year-end, the Corporation also received a conditionally repayable loan in the amount of \$35,640 from Community Futures Development Association of British Columbia designated for administration costs which must be incurred and charged to the RRRF fund for costs that include but are not limited to RRRF loans aftercare, monitoring, collections, and related administration costs deemed reasonable, incremental, and directly attributable to support RRRF loan borrowers and loan recovery. The \$35,640 must be used by December 31, 2025 or it will become repayable to Community Futures Development Association of British Columbia.

The conditionally repayable loan has been decreased by \$99,697 as at March 31, 2023, which represents the forgivable and non-payable portion of the loan for clients that have repaid the required principal portions.



## Notes to Financial Statements Year Ended March 31, 2023

10.	INVESTMENT LOANS PAYABLE		
		 2023	2022
	Participation Loan #1 Community Futures Development Corporation of Fraser Fort George, as described below	\$ 26,332	\$ 43,324
	Community Futures Development Corporation of Cariboo Chilcotin, as described below	26,332	43,324
	Community Futures Development Corporation of Thompson Country, as described below	26,332	43,324
		78,996	129,972
	Participation Loan #2 Community Futures Development Corporation of Cariboo Chilcotin, as described below	144,191	148,095
	Community Futures Development Corporation of Thompson Country, as described below	 144,191	148,095
		 288,382	296,190
	Amounts payable within one year	 367,378 (73,360)	426,162 (73,360)
		\$ 294,018	\$ 352,802
	Principal repayment terms are approximately:		
	2024 2025 2026 2027 2028 Thereafter	\$ 73,360 73,360 49,216 38,980 38,980 93,482	
		\$ 367,378	

During the 2022 fiscal year, the Corporation entered into two participation loans as follows:

#### Participation Loan #1

• The Corporation entered into a participation loan and administration agreement with Community Futures Development Corporation of Fraser Fort George in order to advance a loan amount of \$300,000. As per the agreement, the Corporation provided a portion of the loan to be advanced in the amount of \$50,000 and administered the loan.

The Corporation has granted and assigned an undivided interest in the security held in respect of the loan proportionate to the respective shares of the participants under a promissory note and General Security Agreement over the assets of the corporations. The participants' share of the loan is repayable to the participants in blended monthly payments of \$955 bearing interest at 3.00%. The loan matures on June 1, 2026.



## Notes to Financial Statements Year Ended March 31, 2023

#### 10. INVESTMENT LOANS PAYABLE (continued)

• The Corporation entered into a participation loan and administration agreement with Community Futures Development Corporation of Cariboo Chilcotin in order to advance a loan amount of \$300,000. As per the agreement, the Corporation provided a portion of the loan to be advanced in the amount of \$50,000 and administered the loan.

The Corporation has granted and assigned an undivided interest in the security held in respect of the loan proportionate to the respective shares of the participants under a promissory note and General Security Agreement over the assets of the corporations. The participants' share of the loan is repayable to the participants in blended monthly payments of \$955 bearing interest at 3.00%. The loan matures on June 1, 2026.

• The Corporation entered into a participation loan and administration agreement with Community Futures Development Corporation of Thompson Country in order to advance a loan amount of \$300,000. As per the agreement, the Corporation provided a portion of the loan to be advanced in the amount of \$50,000 and administered the loan.

The Corporation has granted and assigned an undivided interest in the security held in respect of the loan proportionate to the respective shares of the participants under a promissory note and General Security Agreement over the assets of the corporations. The participants' share of the loan is repayable to the participants in blended monthly payments of \$955 bearing interest at 3.00%. The loan matures on June 1, 2026.

#### Participation Loan #2

• The Corporation entered into a participation loan and administration agreement with Community Futures Development Corporation of Cariboo Chilcotin in order to advance a loan amount of \$450,000. As per the agreement, the Corporation provided a portion of the loan to be advanced in the amount of \$150,000 and administered the loan.

The Corporation has granted and assigned an undivided interest in the security held in respect of the loan proportionate to the respective shares of the participants under a promissory note and General Security Agreement over the assets of the corporations. The participants' share of the loan is repayable to the participants in blended monthly payments of \$1,624 bearing a floating interest rate or 3.00%. The loan matures on October 1, 2031.

• The Corporation entered into a participation loan and administration agreement with Community Futures Development Corporation of Thompson Country in order to advance a loan amount of \$450,000. As per the agreement, the Corporation provided a portion of the loan to be advanced in the amount of \$150,000 and administered the loan.

The Corporation has granted and assigned an undivided interest in the security held in respect of the loan proportionate to the respective shares of the participants under a promissory note and General Security Agreement over the assets of the corporations. The participants' share of the loan is repayable to the participants in blended monthly payments of \$1,624 bearing a floating interest rate of 3.00%. The loan matures on October 1, 2031.



## Notes to Financial Statements Year Ended March 31, 2023

#### 11. GOVERNMENT ASSISTANCE

#### Youth Loan Fund

The Corporation received a repayable contribution in the amount of \$200,000 from the Government of Canada to administer, through the Youth Loan Fund, loans, loan guarantees and equity participation in businesses owned and operated by youths.

The contribution is conditionally repayable. Conditionally repayable contributions made by PacifiCan are non-interest bearing, unsecured, and repayable upon 60-days notice in the event of default, as defined in the contribution agreement. PacifiCan Conditionally Repayable Contributions are subject to certain conditions as stipulated in the contribution agreement.

#### Disabled Entrepreneur Loan Fund

The Corporation received a repayable contribution in the amount of \$200,000 from the Government of Canada to administer, through the Disabled Entrepreneur Loan Fund, loans, loan guarantees and equity participation in businesses owned and operated by disabled entrepreneurs.

The contribution is conditionally repayable. Conditionally repayable contributions made by PacifiCan are non-interest bearing, unsecured, and repayable upon 60-days notice in the event of default, as defined in the contribution agreement. PacifiCan Conditionally Repayable Contributions are subject to certain conditions as stipulated in the contribution agreement.

#### 12. GOVERNMENT CONTRIBUTIONS

#### Regular Investment Loan Fund

The Corporation received a \$864,052 non-repayable contribution from the Government of Canada to administer, through the Regular Investment Loan Fund, loans, loan guarantees and equity participation in order to create new small businesses and to expand, stabilize and protect existing businesses resulting in the generation and maintenance of employment. As a condition of funding, the Corporation agrees to retain its non-profit status and to continue to administer the Investment Fund in conformity with criteria outlined in the original contribution agreement. Upon dissolution of the Corporation, assets shall be disposed of in a manner acceptable to the Government of Canada.

#### Forest Community Business Program Loan Fund

The Corporation received a contribution in the amount of \$100,000 from Forest Community Business Program of British Columbia which was matched by \$100,000 in funding transferred from the Corporation's Loan Fund. The \$200,000 in funds are to be used by the Corporation to provide loans, business counselling and training to small and medium sized forest sector enterprises in British Columbia. As a condition of the funding, the Corporation has agreed to administer the funds in accordance with the contribution agreement. If these conditions are not met, the agreement will be terminated and the funds will be disbursed as described in the terms of the contribution agreement.



## Notes to Financial Statements Year Ended March 31, 2023

13.	OTHER CONTRACT REVENUE		
		 2023	2022
	Operating Fund Northern Development Initiative Trust - Business Regional		100.000
	Liaison	\$ 75,000	\$ 190,377
	Business Incubator ASETS	2,169 283	4,831
	McAbee Fossil Beds Heritage Site	203	9,527
	Decoda Literacy Solutions	- -	14,338
	Business Continuity Program	_	76,787
	Digital Economy: Rapid Response + Resiliency (DER3)		,
	Program	 -	10,000
		\$ 77,452	\$ 305,860
14.	ADMINISTRATIVE BILLINGS		
		 2023	2022
	Operating Fund		
	Photocopies and fax	\$ 1,245	\$ 1,492
	Miscellaneous revenue	 203	2,139
		\$ 1,448	\$ 3,631



## Notes to Financial Statements Year Ended March 31, 2023

#### 15. FINANCIAL INSTRUMENTS

The Corporation is exposed to various risks through its financial instruments. The following analysis provides information about the Corporation's risk exposure and concentration as of March 31, 2023.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Corporation's main credit risks relate to its accounts receivable, interest receivable and loans receivable. The Corporation provides credit to its clients in the normal course of business. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The balance of the allowance for doubtful accounts as of March 31, 2023 was \$nil (2022 - \$nil).

#### Market risk

Market Risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The Corporation is mainly exposed to market risk through the CFLIP investment.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Corporation is exposed to interest rate risk on its fixed interest rate financial instruments. Given the current composition of loans receivable, these fixed-rate instruments subject the Corporation to a fair value risk.

Unless otherwise noted, it is management's opinion that the Corporation is not exposed to significant other price risks arising from these financial instruments.

#### Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Corporation is exposed to other price risk through the CFLIP investment.



## **Unused Project Funds**

(Schedule 1)

## Year Ended March 31, 2023

		2023	2022
Operating Fund			
Federal Government Contributions (PacifiCan) Opening balance, deferred revenue Funding received during the year Funding received during the year - RRRF	\$	24,942 274,357	324,241 -
Amounts recognized during the year		(299,299)	(299,299)
Ending balance, deferred revenue		-	24,942
Business Incubator Opening balance, deferred revenue Funding received during the year Amounts recognized during the year		2,169 - (2,169)	7,000 (4,831)
Ending balance, deferred revenue		-	2,169
McAbee Fossil Beds Heritage Site Opening balance, deferred revenue Funding received during the year Amounts recognized during the year		23,412	32,939 - (9,527)
Ending balance, deferred revenue		22.412	
Shuswap Hut and Trail Alliance Opening balance, deferred revenue Funding received during the year Amounts recognized during the year	_	23,412	23,412
Ending balance, deferred revenue		22,145	22,145
The Ministry of Forests, Lands, Natural Resource Operations and Rural Development - Online Business Continuity Planning Opening balance, deferred revenue Funding received during the year Amounts recognized during the year		- - -	76,787 - (76,787)
Ending balance, deferred revenue		_	
Economic Trust of the Southern Interior (ETSI-BC) Rural Business and Community Recovery Program Opening balance, deferred revenue Funding received during the year Amounts recognized during the year	_	25,000 - (25,000)	25,000 -
Ending balance, deferred revenue		-	25,000
	\$	45,557	97,668



#### Year Ended March 31, 2023

	Regular Investment Loan Fund	Youth Loan Fund		FCBP Loan Fund		Disabled Entrepreneur Loan Fund		Regional Relief and Recovery Fund (RRRF)		2023 Total		2022 Total
LOANS RECEIVABLE, NET												
Loans receivable, net of dollar value of forgiven portions of the loans during the year (see below)  Less: allowance for loan impairment (Schedule 3)	\$ 2,475,153	\$	10,474 -	\$	- -	\$	25,932	\$	792,374 -	\$	3,303,933	\$ 3,651,895
TOTAL	\$ 2,475,153	\$	10,474	\$	=	\$	25,932	\$	792,374	\$	3,303,933	\$ 3,651,895

Loans receivable from all funds except for RRRF are due in monthly payments including interest and principal. Some loans start as interest-only payments for a few months. Loans bear interest at rates established by contract varying from 5.70% to 10.00%. The minimum interest rate that can be charged is generally the bank prime rate plus 2.00%. The scheduled maturities range from a period of less than one year to a maximum of five years. Security is taken on these loans as appropriate to the situation and includes personal guarantees, general security agreements covering business assets and mortgages on land and building. The Corporation's revenue may be significantly impacted by the varying interest rates available.

During the year, there were no loan balances over \$150,000.

Included in the loans receivable are amounts related to partnership loans with various other Community Futures Development Corporations in the amount of \$1,374,231 (2022 - \$1,325,703).

The allowance for loan impairment as a percentage of total loans is 0.00% (2022 - 0.00%).

## Regional Relief and Recovery Fund ("RRRF")

The secondary RRRF loans are unsecured and non-interest bearing with no requirement of principal repayment until December 31, 2023. Effective January 1, 2024, the outstanding loans will bear interest at no more than 5.00% per annum, until repaid in full, on or before December 31, 2025. The maximum loan available is \$60,000 and on the first \$40,000 portion of the loan, provided that at least 75% of the loan principal is repaid on or before December 31, 2023, the remaining balance, to a maximum of 25%, will be forgiven. On any portion of the loan between \$40,000 and \$60,000, provided that at least 50% of the additional loan funds are repaid on or before December 31, 2023, the remaining 50% will be forgiven.

If the RRRF loan borrowers subsequently default on their loan repayments to the Corporation, inclusive of principal and accrued interest, the Corporation is not required to repay Community Futures British Columbia any unreceived amounts, as defined in the agreement.

A significant portion of the loans are to individuals or corporations involved in or starting a small business and as such, the Corporation is exposed to all of the risks associated with that segment of the industry.

The dollar value of forgiven portions of the loans of \$99,697 has been accumulated to date. These loans will be fully forgiven and recognized in the March 31, 2024 non-consolidated financial statements matching the point in time when the non-repayable portion of the Community Futures Development Association of British Columbia loan will be forgiven.



# COMMUNITY FUTURES DEVELOPMENT CORPORATION OF SUN COUNTRY ALLOWANCE FOR LOAN IMPAIRMENT

(Schedule 3)

## Year Ended March 31, 2023

During the year, there were the following changes in the allowance for loan impairment that reduced the balance of the loans receivable:

	In	Regular Investment Loan Fund		Youth Loan Fund		FCBP Loan Fund		Disabled Entrepreneur Loan Fund				2023 Total	2022 Total
ALLOWANCE FOR LOAN IMPAIRMENT													
Beginning balance New provisions during the year Reversals during the year Recovered during the year	\$	- - -	\$	- - -	\$	- - -	\$	- - -	\$	- - -	\$	- - -	\$ 59,657
Actual write-offs during the year		-		-		-		-		- -		<u>-</u>	(100) (59,557)
TOTAL	\$	-	\$	-	\$	-	\$	_	\$	-	\$	-	\$ -

## Statement of Financial Position - Investment Funds (Schedule 4)

## Year Ended March 31, 2023

		Regular nvestment Loan Fund	I	Youth Loan Fund	1	FCBP Loan Fund	Eı	Disabled ntrepreneur Loan Fund		Regional Relief and Recovery Fund (RRRF)		2023 Total		2022 Total
ASSETS														
CURRENT														
Cash	\$	214,440	\$	292,094	\$	20,875	\$	29,828	\$	23,211	\$	580,448	\$	733,057
Term deposit (Note 3)	4	-	Ψ	-	Ψ	-	Ψ	-	4	250,000	Ψ	250,000	4	-
Interfund receivable (payable)		(200,000)		-		200,000		-		-		-		-
CFLIP investment (Note 4)		23,869		12,744		10,620		-		-		47,233		46,200
Interest receivable (Note 6)		21,794		32				77		9,375		31,278		10,465
TOTAL CURRENT ASSETS		60,103		304,870		231,495		29,905		282,586		908,959		789,722
LOANS RECEIVABLE, NET (Schedule 2)		2,475,153		10,474		-		25,932		792,374		3,303,933		3,651,895
TOTAL ASSETS	\$	2,535,256	\$	315,344	\$	231,495	\$	55,837	\$	1,074,960	\$	4,212,892	\$	4,441,617
LIABILITIES AND FUND BALANCES CURRENT														
Callable debt (Note 9)	\$		\$		\$		\$	_	\$	1,065,943	\$	1,065,943	\$	1,415,640
Current portion of investment loans payable ( <i>Note 10</i> )	Ψ	73,360	Ψ	- -	ψ	<u>-</u>	Ψ	- -	φ	1,005,945	Φ	73,360	Ψ	73,360
TOTAL CURRENT LIABILITIES		73,360		_		_				1,065,943		1,139,303		1,489,000
INVESTMENT LOANS PAYABLE (Note 10)		294,018		_		_		_		-		294,018		352,802
GOVERNMENT ASSISTANCE (Note 11)		-		200,000		-		200,000		=		400,000		400,000
TOTAL LIABILITIES	\$	367,378	\$	200,000	\$	-	\$	200,000	\$	1,065,943	\$	1,833,321	\$	2,241,802
FUND BALANCES														
Government contributions (Note 11)	\$	864,052	\$	_	\$	100,000	\$	_	\$	_	\$	964,052	\$	964,052
Interfund transfers (Note 11)	•	(100,000)	•	-	•	100,000	•	-	•	-	•	-	•	-
Fund balances	_	1,403,826		115,344		31,495		(144,163)		9,017		1,415,519		1,235,763
		2,167,878		115,344		231,495		(144,163)		9,017		2,379,571		2,199,815
TOTAL LIABILITIES AND FUND BALANCES	\$	2,535,256	\$	315,344	\$	231,495	\$	55,837	\$	1,074,960	\$	4,212,892	\$	4,441,617



## **Statement of Operations - Investment Funds**

Year Ended March 31, 2023

	Regular Investment Loan Fund		Youth Loan Fund		FCBP Loan Fund		Disabled Entrepreneur Loan Fund		Regional Relief and Recovery Fund (RRRF)		2023 Total	2022 Total
REVENUES												
Interest from loans	\$	181,287	\$	981	\$	_	\$	1,256	\$ 9,375	\$	192,899	\$ 137,531
CFLIP investment income (Note 4)		799		427		355		-	_		1,581	10,245
Interest from investments and deposits		8,238		7,642		4,356		1,170	-		21,406	2,279
		190,324		9,050		4,711		2,426	9,375		215,886	150,055
EXPENSES												
Reserves for loan impairment provisions and loan write-offs		-		-		-		_	-		-	1,944
Bank charges		110		-		-		-	123		233	118
Interest on long-term debt		26,582		-		-		-	-		26,582	12,021
Interest on callable debt		8,767							_		8,767	3,255
		35,459		-		-		-	123		35,582	17,338
EXCESS OF REVENUES OVER EXPENSES												
BEFORE OTHER EXPENSES		154,865		9,050		4,711		2,426	9,498		180,304	132,717
OTHER EXPENSES												
Unrealized change in market value of CFLIP (Note 4)		(277)		(148)		(123)		-	-		(548)	(4,488)
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$	154,588	\$	8,902	\$	4,588	\$	2,426	\$ (9,498)	\$	179,756	\$ 128,229

(Schedule 5)